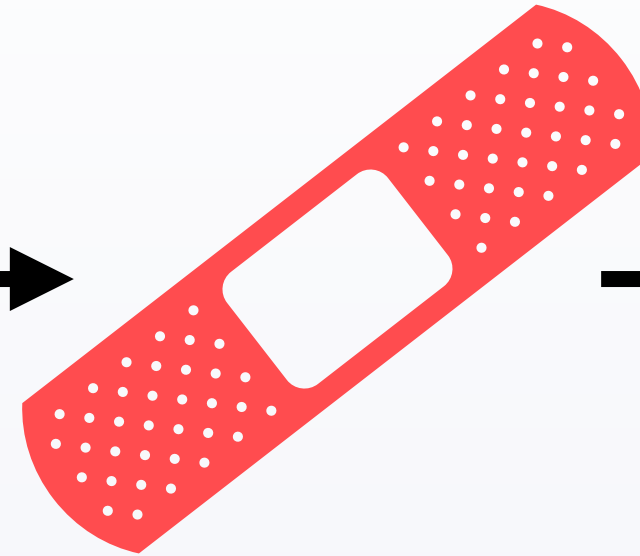


MINISTERING THROUGH KNOWLEDGE

Discipling | The Training Hour | Foothill Bible Church

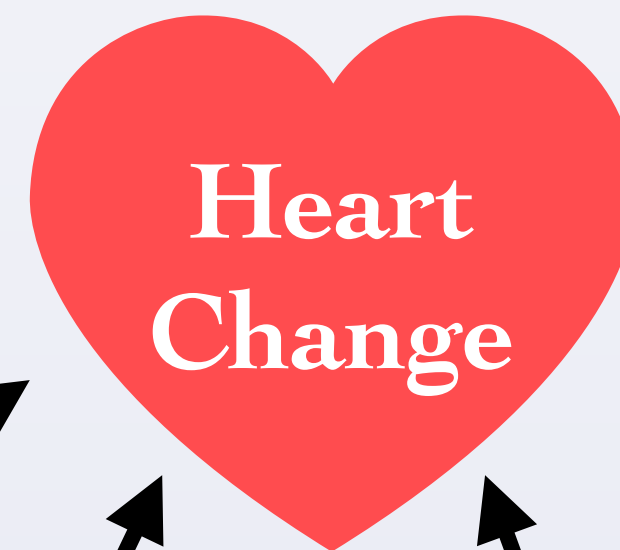
FIX IT EXTERNALLY



**TEMPORARY
SUPERFICIAL
CHANGE**

**NEGATIVE
FRUIT**

**BEING AN INSTRUMENT
OF CHANGE**



**POSITIVE FRUIT/
CHRISTLIKENESS**

Love

Know

Speak

Do

The Elements of Discipling Friendships

- Love . . . the Lord & your friend.
- Know . . . your friend & their heart.
- Speak . . . God's word to him.
- Do . . . Help your friend do something with what he learns.



TWO SEASONS OF DISCIPLING

*“Crisis / Problem-solving”
Discipling*

*"Grow in the Lord"
Discipling*

ELEMENTS OF A GOOD CONVO

- *A clear goal*
- *Shared information that relates to that goal*
- *Strengthening of the relationship*
- *Agreement on the next steps toward that goal*

KNOW

- *You cannot minister well to someone you do not know.*
- *A doctor can't prescribe the right antidote if he doesn't know the person's specific problems.*
- *Trying to help a friend live according to the gospel takes knowledge of your friend and knowledge of the gospel.*
- *Why don't we ask more questions and take time to really listen?*

ASSUMPTIONS

- *When we assume, we don't ask.*
- *Why do we assume?*
 1. *Because we mistakenly use Scripture's insight on the nature of people.*
 2. *Because we equate our experience with others.*
- *For personal ministry to be effective, the principle is simple: Don't assume—ask.*

ONE QUESTION IS WORTH A THOUSAND ANSWERS

Good questions . . .

- *Are shovels that dig down to reality.*
- *Set the tone of a conversation.*
- *Take the focus off yourself.*
- *Ask permission to delve into sensitive issues.*
- *Do the work of change.*

PRINCIPLES OF GOOD QUESTION-ASKING

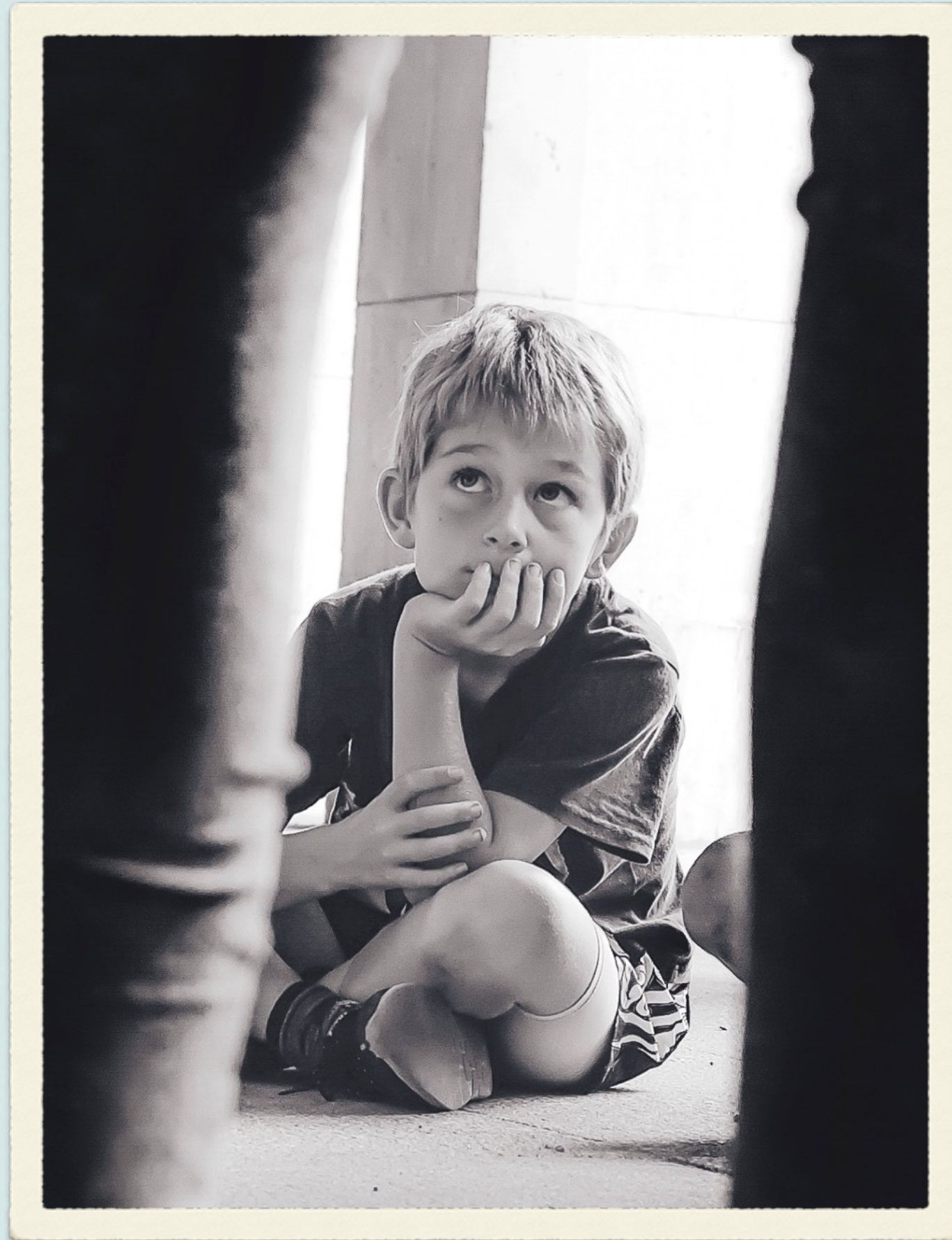
- 1. Always ask open-ended questions that cannot be answered with a “yes” or “no.”*
- 2. Ask a combination of survey questions and focused questions.*
- 3. Remember that certain kind of questions reveal certain kind of answers.*
- 4. Ask a progressive line of questions, in which each question is based upon information uncovered in the previous questions.*

FOLLOW-UP QUESTIONS

- *What do you mean by that?*
- *Can you clarify with concrete, real life examples?*
- *Can you explain why you acted in that way?*



LISTENING



- *Most of us are better talkers than listeners.*
- *If we ask questions, we must listen.*
- *Hearing vs. Listening*
- *Our eyes communicate where our ears are directed.*
- *Listen for entry gates.*

SILENCE

- *Silence is seen almost exclusively as awkward today.*
- *Like rests in music, silence is part of the melody of life.*
- *Silence gives space for people to think and respond.*
- *Silence may be the best thing to “say” in the moment.*





**What if we saw all of our conversations
as redemptive opportunities to move
people to greater Christlikeness?**

