The Trinity

May Open Forum

Monday, May 24, 2021

7:00pm - Online via Zoom

Comments - Chat
Questions - Q&A

Opening Devotions
Ken Rach - Governing Board Chair

Agenda

COVID Update - Moving Forward
Financial Update
Site Updates
Ministry Plan and Proposed Budget
Q&A

COVID Update

In-person Worship Numbers:

January - 264
February - 328
March - 383
April - 488 (Easter) 408 (w/o Easter)
May - 464 (so far)

WELCOME
BACK!

COVID Update

We are balancing three things…

Respecting and following the science.
Respecting and following our leaders.
Loving others.

COVID Update

When you come to worship…

No registration needed (but check in)!
For now - wear a mask.
Sit where you are comfortable.
No vaccination check.

Hybrid Church Survey

503 responses!

- 9% had rarely attended church before the pandemic! (National average <1%)
- 66% are more open to digital church experiences moving forward.
- 37% would like some combination of online and in person moving forward.
- 70% said they get as much out of the sermon online as in person.

Hybrid Church Survey

People missed most…

- Singing hymns and praise songs
- Talking to other church members
- Taking Communion

Hybrid Church Survey

51% said they felt connected to their church community while worshipping online. (The national average was 85%)

Financial update

May 24, 2021

Celebrations

- Forgiveness of the PPP loan April 28, 2021

  Covered losses of TKW PS, TECC, GFH - FY20 ($104,335) &

  FY21 ($144,983 YTD)

- Immeasurably More giving

  Received $2,283,800 to date

  Spent $1,500,000 on start up costs for TGW & TSN

  Spent $417,300 on capital maintenance project

FY21 Financial Status as of 4/30/21

	Actual	Budget
Total Revenue**	$ 3,051,445	$ 3,057,905
Expenses	$ (2,520,905)	$ (2,690,614)
Basic Net Revenue	$ 530,540	$ 367,291
LESS		
TKW PS,TECC,GFH	$ (144,983)	$ (116,319)
TOTAL Net Revenue	$ 385,557	$ 250,972

** includes revenue from PPP loan

FY21 Projected Financial Status

- Projected surplus at 6/30/21 $322,109
- Projected cash on hand at 6/30/21 $756,000

Other financial items - Debt Policy

- Update on debt per Debt Utilization & Project Financing Policy

Current loan with LCEF for renovation of TGT - $1,600,489 balance, 4.99% int rate, maturing in 7/2022

Current LCEF line of credit used for start up costs before IM funds were available - $330,000 balance, paying $12,000 per month it will be paid off by 6/30/23 (prior to the end of the IM campaign)

Green Trails

Site Update

Trinity
more like Jesus

Average Indoor 2021

January	85
February	102
March	122
April	143 (203 with Easter)
May	179

Trinity
more like Jesus

	Since Oct. 4
1st-Time Attenders	112
2nd-Time Attenders	51

Will <u>not</u> re-open in 2021

Kidstreet PlayCenter

GROUNDS FOR HOPE CAFE

Trinity
more like Jesus

Discipleship

Trinity
more like Jesus

Leadership Development

Invitation & Engagement

Trinity

south naperville

Trinity
south naperville

Trinity
south naperville

Trinity
south naperville

I'm New Here
Discover Trinity
Serving Leaders
Trinity
south naperville

Kidstreet
COMPASS KIDS Check-In
EXIT

PRAYER
Register Here
COMPASS CHURCH
Trinity
south naperville

150

Trinity
south naperville

Trinity
south naperville

Discover Trinity south naperville

Week 1: Connecting

Week 2: Joining

Week 3: Growing

Week 4: Serving

Trinity south naperville

KidStreet

Worship

Youth

Outreach

Groups

Trinity
south naperville

First Worship Service
In the New Building
Sunday, July 4
9:30am

Trinity
south naperville

Trinity

south naperville

Trinity Galewood Site Update

Trinity Service Times
Galewood
MORE VIDEOS
0:13 / 1:24
MacBook Pro
be still and know

EXIT

CANDY

LIFE

Zoe Martinez
Eric and Missy
kate johnson
Marie Baumgartner
Hope Stropes
Brian Krohmer
Ebony

ITS TIME
FOR
CHANGE

TRINITY LUTHERAN CHURCH
Trinity
more like Jesus

Rallying Cry

(re)Connecting People to Jesus Through the Body of Christ

Key Steps

- Utilize the Church Center app to help people stay engaged
- Onboarding a Connections Coordinator to help follow-up w/new people and get existing members connected to serving and groups
- Host Back-2-School Bash on Aug. 22nd
- Focus on leadership development and transitions
- Launch new groups for the Fall Series

FY 22 Ministry Plan and Budget

Key Targets - FY22

Come out stronger!
“Hybrid” Church
Generosity Growth
Leadership Transition
Next Strategic Plan
Leadership/Discipleship Growth - Being!

FROM RED LETTER CHALLENGE

BEING CHALLENGE

Commit to Community

Study Scripture

Prioritize Prayer

Seek Solitude

Choose Church

Budget Assumptions

- We will invest in vision, mission, values and ministry plans
- TGW and TSN expenses are fully covered in the budget – no financial campaign dollars are used for operating expenses.
- Capital needs will be funded by IM dollars (IM Priority #2).
- Additional IM dollars will be used to pay down the line of credit.

Key Decisions

- We will use surplus funds from FY21 to cover the FY22 deficit as we move out of the pandemic.
- The budget includes the addition of an Executive Director position, as was planned as a part of the senior pastor transition.
- We will anticipate a 4% giving increase over FY21 actual.
- There will be investment to continue our online worship presence moving forward.
- The budget includes a new location for TSN.

FY22 Summary Budget	a	b	c	d	e	f	g		h
Category	**FY19 Actual**	**FY20 Actual**	**FY21 Budget**	**FY21 Actual + projected**	**Total FY22 Budget**	Change from prior year.	Change from FY19		FY21 Budget to Actual
Revenues									
Total Basic Contributions	$2,735,189	$2,742,353	$2,750,000	$2,731,508	$2,840,768	$109,260	$105,579		($18,492)
Total Other Revenue	$123,590	$55,308	$38,285	$43,842	$71,400				$5,557
Financial Campaign Rev	$407,752	$424,881	$217,366	$217,366	$0				$0
PPP Loan Rev (@ 95% forgiveness)	$0	$0	$484,120	$509,000	$0				$24,880
Surplus from previous year					$322,109				
Total Revenues	$3,266,531	$3,222,542	$3,489,771	$3,501,716	$3,234,278				$11,945
Expenses									
Benevolences									
NID/LCMS	$60,000	$62,000	$62,000	$55,000	$42,000	($13,000)	($18,000)		$7,000
Mission Partners	$75,000	$60,000	$75,000	$75,000	$75,000				$0
Mission Projects	$17,000	$32,000	$17,000	$17,000	$17,000				$0
Total Benevolences	$153,500	$154,000	$154,000	$147,000	$134,000	($13,000)	($19,500)		$7,000
Total Worship	$30,397	$34,944	$33,900	$24,717	$42,534	$17,817	$12,137		$9,183
Total Children's Programs	$26,352	$28,435	$33,090	$18,111	$28,035	$9,924	$1,683		$14,979
Total Youth Programs	$33,193	$25,893	$35,325	$4,618	$31,050	$26,432	($2,143)		$30,707
Total Adult Programs	$8,680	$7,315	$11,250	$5,109	$15,370	$10,261	$6,690		$6,141
Outreach/marketing	$27,322	$24,556	$24,725	$12,029	$27,490	$15,461	$168		$12,696
Total Hospitality	$23,497	$20,337	$19,625	$8,020	$22,800	$14,780	($697)		$11,605
Total Compensation	$1,950,041	$1,962,279	$1,914,274	$1,882,901	$1,958,261	$75,360	$8,221		$31,373
Total Office Maintenance	$120,939	$106,807	$104,637	$101,307	$98,902	($2,405)	($22,037)		$3,330
Total Facility	$252,027	$208,773	$240,979	$197,570	$209,760	$12,190	($42,267)		$43,409
Staff Support	$14,279	$16,207	$26,250	$12,198	$15,500	$3,302	$1,221		$14,052
Technology	$20,032	$22,272	$24,998	$27,616	$22,000	($5,616)	$1,968		($2,618)
Property Liabilities	$574,180	$556,266	$589,584	$574,964	$618,589	$43,625	$44,408		$14,620
Total Expenses	**$3,234,439**	**$3,168,086**	**$3,212,637**	**$3,016,161**	**$3,224,291**	$208,130	($10,148)		$196,476
Net TLC	**$32,092**	**$54,457**	**$277,134**	**$485,555**	**$9,986**				$208,421
Grounds For Hope net gain (loss)	**$7,342**	**($39,060)**	**($87,044)**	**($82,409)**	**$0**				
TKW preschool net gain (loss)	**($1,876)**	**($4,851)**	**($8,490)**	**($15,679)**	**($19,352)**				
Early Childhood Center net (loss)	**$3,956**	**($60,425)**	**($43,444)**	**($65,358)**	**$11,335**				
Net TLC w/GFH,Preschool,TECC	**$41,514**	**($49,880)**	**$138,156**	**$322,109**	**$1,969**				

f	g		h
Change from prior year.	Change from FY19		FY21 Budget to Actual
$109,260	$105,579		($18,492)
			$5,557
			$0
			$24,880
			$11,945
($13,000)	($18,000)		$7,000
			$0
			$0

FY21 Revenue Budget/Actual

2,000	($13,000)	($18,000)		$7,000
5,000				$0
7,000				$0
4,000	($13,000)	($19,500)		$7,000
2,534	$17,817	$12,137		$9,183
8,035	$9,924	$1,683		$14,979
1,050	$26,432	($2,143)		$30,707
5,370	$10,261	$6,690		$6,141
7,490	$15,461	$168		$12,696
2,800	$14,780	($697)		$11,605
8,261	$75,360	$8,221		$31,373
8,902	($2,405)	($22,037)		$3,330
9,760	$12,190	($42,267)		$43,409
5,500	$3,302	$1,221		$14,052
2,000	($5,616)	$1,968		($2,618)
8,589	$43,625	$44,408		$14,620
4,291	$208,130	($10,148)		$196,476
9,986				$208,421
$0				

FY21 Expenses

Budget/Actual

Bottom line:

Over $200K better

	$20,032	$22,272	$24,998	$27,616	$22,000	($5,616)	$1,968	(
	$574,180	$556,266	$589,584	$574,964	$618,589	$43,625	$44,408	$
al Expenses	**$3,234,439**	**$3,168,086**	**$3,212,637**	**$3,016,161**	**$3,224,291**	$208,130	($10,148)	**$1**
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$322,109 Surplus

Decreased spending and PPP $

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Total Worship	$42,534	$17,817	$12,137		$9,183

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FY19	FY20	FY21	FY22
	2/3 COVID	COVID	???

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